

Tareq M Qaraqi

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EDUCATION

Texas A&M University, Mays Business School

Master of Business Administration - "Recipient of Full-Time MBA Scholarship"

The University of Texas at Dallas

Bachelor of Science in Software Engineering

College Station, Texas

December 2024

Richardson, Texas

August 2021

EXPERIENCE

Innovation Underground

Startup Strategy & Viability Assessment Intern (Entrepreneur-in-Residence)

College Station, TX

May 2024 – August 2024

- Conducted a viability assessment for launching a Community Development Venture Capital (CDVC) firm, ensuring compliance with the Community Development Financial Institution Fund (CDFI Fund) guidelines
- Evaluated the project portfolio to formulate a spin-off strategy that aligns with the U.S. Department of the Treasury (US DoT) requirements
- Formed a product roadmap to identify & prioritize products & services for the new venture capital firm, aligning them with the strategic goals & target population demands
- Developed a market entry strategy to capture the target population identified in the CDFI data effectively
- Explored potential community development projects & successfully established synergies between the missions of key stakeholders & investors
- Composed a leadership team & board of trustees in line with the strategic vision of continuous community development
- Secured over \$100,000 in capital investments through successful investor engagement
- Devised a strategic roadmap for the first year of operations, ensuring the firm meets CDFI qualifications criteria
- Employed a multifaceted operations strategy to ensure efficiency & address the diverse portfolio of products & services offered by the CDVC

Qaraqi Group, LLC

Managing Member (Holdings Manager)

Dallas, TX

January 2020

- Established a relationship with new suppliers for the energy solutions subsidiary, reducing COGS by 25% & forming a strategic partnership with a former competitor
- Administered a successful merger & acquisition with partners, resulting in the market entry of a newly developed online marketplace application that now leads over the United Arab Emirates online marketplace share
- Outlined an operations strategy for market entry into a previously untapped hospitality industry, leading to the establishment of a small-scale niche food industry business with first-year operating profits exceeding \$50,000
- Guided energy solutions & oil refinement case studies to develop a focused business mission & vision, contributing to a well-oriented business plan that increased shareholder confidence for further investment
- Conducted a risk/benefit analysis for the energy solutions subsidiary to establish an overseas office & relocate the c-suite to a more economically stable country to prevent business dissolution due to regulatory overreach

Industrial Power Units for Industry (IPU)

Project Manager

Dallas, TX

January 2021 – May 2023

- Managed the requirements compliance upgrade for internet & web systems, ensuring adherence to the compliance assessment & certification standards for Saudi Aramco project contracts, mitigating the risk of contract termination; valued at \$300,000
- Oversaw the creation of a strategic project roadmap for the 2022 fiscal year in collaboration with cross-functional teams, contributing to the formulation of a roadmap that forecasts a 25% upsurge in revenue streams
- Collaborated with management teams to integrate Multi-Factor Authentication across various IPU systems assisting with security protocols to comply with new industry standards saving \$30,000 on implementation
- Developed IPU Management Tools to assist participating stakeholders with earning goals, compensation lists, assets/liabilities, team management, risk analysis, report management, & project timeline tracking

LEADERSHIP & INVOLVEMENT

AdventGX - Advisory Council & Adjunct Faculty Board Member

August 2024 – Current | College Station, TX

Aggies in Business (AiB) - Consultant

January 2024 – Current | College Station, TX

Business Outreach for Leadership & Diveristy (BOLD) - President

September 2023 – Current | College Station, TX

SKILLS, ACTIVITIES & INTERESTS

Languages: English (*Fluent*); Arabic (*Native/Bilingual*); Russian (*Native/Bilingual*)

Technical Skills: CrystalBall; JMP; Microsoft Office; C++; Java; Python; RE-Tools; MIPs; Fusion360; Adobe Suite; Requirements Gathering & Documentation; Architecture, Testing, & Design Documentation; Jira

Certifications & Training: Business, Property, & Contracts Law; MBA Math; Project Initiation, Planning, Delivery & Close

Interests: Entrepreneurship, Business Development, Consulting, Operations, Strategy, Management, Digital Integration, Politics, Domestic Policy, Foreign Policy, Strategy Consulting, Law, Digital Marketing & Design